### Fundraising for the Future!

Have fun selling! Use the following script to MAXIMIZE your sales: "Hi Sir / Ma'am, my name is ______________. I'm a Scout with Pack/Troop #_______. We're selling popcorn to help raise money for our Pack/Troop. You can help us by trying some of our delicious popcorn. You'll help us, won’t you?"

### Buckskin Council, BSA

2829 Kanawha Blvd. E
Charleston, WV 25311
Ph: 304-340-3663
1-800-272-6880
Fax: 304-925-0533

### CAMP MASTERS Popcorn Products

- Choc Treasures
- 3-Way Cheesy Supreme
- MV Butter Cho Drizz Caramel
- Trail Mix Cinnamon Crunch
- Ex Butter White Cheddar
- Kettle Corn Purple Pop Corn Jar
- Caramel Pop Bag

### TOTAL SALES

<table>
<thead>
<tr>
<th>Unit #</th>
<th>Scout Name:</th>
<th>Phone No.</th>
<th>My Goal/Prize</th>
<th>Total Sales All Pages</th>
<th>Page</th>
<th>Of</th>
</tr>
</thead>
</table>

### Make Checks Payable to:

DELIVERY DATE

©2020 Ramsey Popcorn Co., Inc.

All CAMP MASTERS Popcorn Products are Kosher certified.

* Prepopped popcorn produced in a plant that manufactures products that contain nuts.

Package/Tin may change; subject to availability.

Buckskin Council, BSA
70% GOES TO LOCAL SCOUTING
OVER 70% GOES TO LOCAL SCOUTING

NONPROFIT ORGANIZATION
U.S. POSTAGE PAID CHARLESTON, WVA PERMIT #596

"AN EQUAL OPPORTUNITY EMPLOYER"
Support the Military and Scouting Too!

Choose Item ZZ and CAMP MASTERS will send $30 worth of popcorn to our military personnel.

ZZ: Support the Military and Scouting Too!

$30 Military Donation

Over 70% of each dollar goes to local scouting

A: *Chocolately Treasures Tin

A Chocolate Lovers Dream. Includes: Chocolate Caramel Corn, Chocolate Pretzels, White Cheddar Cheese, and delicious morsels of Chocolate Covered Peanut Brittle Bites.

- 14 oz

$60

ZA: *Premium Tin

A rich sampling of THREE most decadent products: Chocolatey Caramel, Sweet & Salty Kettle, & Butter Toffee Caramel popcorn.

- 14 oz

$45

P: *3-Way Cheesy Cheese Tin

Celebrate Scouting with a simply sensational collection of White and Yellow Cheddar Cheese along with a zesty Cheesy Salsa popcorn.

- 15 oz

$35

E: *Supreme Caramel Crunch with Almonds, Pecans, and Cashews

Buttery sweet gourmet caramel corn with nuts.

- 18 oz

$25

MM: 22 Pack Movie Theater Extra Butter Microwave Popcorn

Popcorn perfectly seasoned with EXTRA buttery flavor just like the movie theaters.

- 14 oz

$25

VV: *Chocolate Drizzled Caramel Popcorn

Buttery gourmet caramel popcorn w/ chocolate drizzle.

- 14 oz

$25

X: Classic Trail Mix

Delicious wholesome goodness includes peanuts, cranberries, raisins, chocolate candies, and cashews.

- 16 oz

$20

KK: *Cinnamon Crunch Popcorn Tin

Lightly sweet popcorn with warm, savory cinnamon.

- 11 oz

$20

G: 14 Pack EXTRA BUTTER Roasted Summer Corn

If you like buttery corn on the cob, you’ll love this EXTRA BUTTER flavor popcorn!

- 5 oz

$15

NN: *White Cheddar Cheese Tin

Cheesy goodness of White Cheddar on light, crunchy, crispy popcorn!

- 5 oz

$15

YY: 12 Pack Sweet & Salty Kettle Corn Microwave Popcorn

A sweet and salty old fashioned kettle corn taste, like the popcorn at old county fairs!

- 5 oz

$15

V: Purple Popping Corn Jar

This delicate popcorn contains antioxidants, has virtually no hulls and TASTES GREAT! No Artificial Anything.

- 11 oz

$12

DD: *Caramel Popcorn Bag

Mouthwatering taste of delicate and crispy gourmet caramel popcorn.

- 10 oz

$10

ALL PRODUCTS TRANS FAT FREE and NON-GMO POPCORN

- Contains Antioxidants & Virtually Hulless!
- Feather Light / Low Calorie

Thank you for supporting Scouting!
**NEW SCOUT DIGITAL TAKE ORDER FORM**

Once your Scout has been set up, use your MOBILE DEVICE to take customer orders anywhere!

- Door-to-Door
- S&S Storefronts
- Phone/Text
- Local Business
- Work/Community

SAVE CAMP MASTERS PAGE TO YOUR “HOME SCREEN” on your device; an icon will be added for QUICK AUTO LOG IN

CUSTOMIZE YOUR PROFILE – SHARE IT – CAMP MASTERS DELIVERS IT!

- Each Scout can reach friends and family anywhere/anytime by sharing your Scout Account via email and social media.
- Sign up/register or find your Scout account @ ordering.campmasters.org
- Customers order & pay on our shopping cart: www.popcornordering.com

*** MORE CONTACTS = MORE SALES = MORE SCOUTING FUN! ***

**NEW IN 2020 for MORE “YESSES” for SCOUT FUNDRAISING!**

**FREE SHIPPING for ALL Online Orders!**

**WHAT CAN SELLING POPCORN DO FOR YOU!!**

- **Earn Money for Summer Camp**
- **Earn Money for NEW Scout Equipment**
- **Earn Money to attend the 2021 National Jamboree**

Key Sale Dates:
- Take Order Sale Begins – September 1st
- Fill A Sheet Drawings - September 30th, October 15th, and October 31st.
- Take Order Sale Ends – Contact your Unit Leader for Unit specific end date
- Unit Orders Due to Council – October 26th

**GREAT REASONS TO SELL POPCORN**

- Everybody loves Popcorn!!
- Popcorn is America’s #1 FAVORITE SNACK and 3 out of 4 people will buy when asked.
- Scouts build confidence, self-esteem, learn life skills, goal setting & how to EARN their own way.
- Money raised stays LOCAL to support Scouts, Units, and Council programs

**3 WAYS TO SELL:**
- Door-to-Door/Take Order
- *Show & Sell* Online!

**TAKE “AIM”**

By setting your goals, share goals with potential customers, & GO FOR IT!

![BSA corporate logo](https://example.com/logo.png)

The BSA corporate logo is a trademark of the Boy Scouts of America. Used with permission.
**CHOOSE A PRIZE AND GO FOR IT!**

Scouts can qualify for BOTH standard prizes AND an additional CAMP MASTERS High Achiever Prize.

<table>
<thead>
<tr>
<th>Level</th>
<th>Prize Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$4,500 Level 14</td>
<td>Carrera Evolution DTM Ready to Race</td>
</tr>
<tr>
<td>$4,500 Level 14</td>
<td>Coleman 10’ x 9’ Darkroom Fast Pitch Screened Dome</td>
</tr>
<tr>
<td>$4,500 Level 14</td>
<td>Remote Control Drone w/ Camera &amp; GPS</td>
</tr>
<tr>
<td>$2,500 Level 15</td>
<td>Jet Ball Juice</td>
</tr>
<tr>
<td>$2,500 Level 15</td>
<td>Dart Zone Pin MK 1.1</td>
</tr>
<tr>
<td>$2,500 Level 15</td>
<td>HEXBUG Build Blitz 7 Different Robot Builds</td>
</tr>
<tr>
<td>$1,750 Level 16</td>
<td>Hanging Hammock</td>
</tr>
<tr>
<td>$1,750 Level 16</td>
<td>Cooler Chair w/ Backpack</td>
</tr>
<tr>
<td>$1,750 Level 16</td>
<td>HEXBUG Nature Babies Snow Leopard</td>
</tr>
<tr>
<td>$500 Level 17</td>
<td>Rosewood Knife w/ Clip &amp; BSA® Branding in Box</td>
</tr>
<tr>
<td>$500 Level 17</td>
<td>Hanging Hammock</td>
</tr>
<tr>
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<td>Cooler Chair w/ Backpack</td>
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<tr>
<td>$500 Level 17</td>
<td>HEXBUG Nature Babies Snow Leopard</td>
</tr>
<tr>
<td>$250 Level 18</td>
<td>Grab Bag E</td>
</tr>
</tbody>
</table>

**Descriptions of Prizes Available at www.kellerprizeprogram.com**

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**CAMP MASTERS 2020**

**High Achiever Prizes**

$3,000 & Up Club

NEW Camping Package!
(2-Person Water Resistant Tent, 6 in 1 Grilling Tool with case, Hammock, Cooler Chair Backpack, Camp Stove with two burners, Bluetooth Speaker w/ Powerbank & Lantern) OR Visa Debit Card for 5% of total sales.

Example: $3000 = $150 debit card. Visa Debit Cards will be rounded to nearest $10.

CM High Achiever prizes are not cumulative. Select only ONE prize. See prize form for more details at campmasters.org.

**DID YOU KNOW?**
Scouts Online Sales at PopcornOrdering.com count towards your prizes!

**SELL $400 ONLINE**
**EARN $10 GIFT CARD!**

Buckskin Council
www.buckskin.org
Council ID: 617BUCK
For Popcorn Related Questions: Council Office: (304) 340-3663
For Prize Related Questions GCC/Keller Marketing: (888) 351-8000

**GUIDELINES to Select Prizes**

1. Prizes earned based on individual sales. No combining of sales with other Scouts.
2. Sell any item receive the Popcorn Sale Patch.
3. Sell $75 & select your choice of prize at the $75 level.
4. Sell $125 or more & select a prize from the level you achieve or select prizes from the lower levels as long as the total of the prize levels does not exceed the prize level achieved. Example: If you sell $775 in popcorn, you may select one prize from the $75 Level or one prize from the $125 Level or one prize from the $175 Level.
5. Parent's permission required and a Whittling Chip or Totin' Chip to order a knife.
6. All prizes will ship to your Unit Leader.
7. If a price is no longer available a substitute of equal or greater value will be shipped.
8. Turn in your prize order with your popcorn order.

$600 Club

5 scouts who sell $600 in product will receive their choice of a Zing Fireteck Rocket, or a Zing Outdoor Adventure Set.

Descriptions of Prizes Available at www.kellerprizeprogram.com.